SUMMARY OF CONTRACT REQUEST TO THE HEALTH COMMISSION

Contractor: Gartner, Inc.
Address: 56 Top Gallant Road
Stamford, CT 06904
Contact: Kirk Kirkpatrick
Managing Partner

Division/Section: IT
Director, DPH: Barbara Garcia
DPH CIO: Bill Kim
Associate CIO: Winona Mindolovich
Contract Analyst: Ron Rossi

Request for approval of a professional services contract with Gartner, Inc. in the amount of $2,889,600, to provide acquisition and implementation planning services for an integrated Electronic Health Record (EHR) solution for the period of March 1, 2016 through December 31, 2019 (3 years, 10 months).

[X] Profit  [ ] Non-Profit  [ ] MBE/WBE
[X] New  [ ] Renewal  [ ] Mod

RFQ - Number: 12-2015  Date: April 8, 2015

Number of years DPH has been doing business with this organization: 0

CONTRACT INFORMATION:

Prior Transaction (new)  Proposed Transaction 3/1/2016 - 12/31/2019 (3 years, 10 months)

Contract Amount:
Funding Sources:
General Fund
TOTAL DPH REVENUES
Contingency (12%)
Agency Funds
TOTAL PROGRAM
Annual Amount of Contract (estimate)
Contract FTE

$x,580,000  $x,580,000
$0  $x,580,000
$0  $309,600
$0  $0
$0  $2,889,600
$0  $673,043
N/A  N/A

PROPOSED:

Mode(s) of Service & Unit of Service Definition for the period of 3/1/2016 - 12/31/2019

Number of Clients
Duplicated  Unduplicated  Number of Units  Unit Cost

Phase One - Solution Validation and Confirmation
  Task One - Project Initiation
  Task Two - Solution and Decision Framework
  Task Three - Report & Recommendations

Phase Two - Readiness Analysis and Strategy
  Task One - Current State Analysis
  Task Two - Readiness Assessment
  Task Three - EHR Strategy

Phase Three - Solution Fit Gap Analysis
  Task One - Requirements Documentation
  Task Two - Fit/Gap Analysis
  Task Three - Gap Closure Recommendations Report

Phase Four - Acquisition Support and Planning

Ongoing - Project Management Support

$43,750  $78,750  $52,500
$112,500  $157,500  $180,000
$272,000  $272,000  $136,000
$800,000  $475,000
Explanation of Service Change:

This is a new contract.

Gartner will provide services in guiding the San Francisco Health Network (SFHN) Strategic Steering Committee to create and manage an EHR acquisition and implementation process. This includes process-guiding SFHN executives to the optimal unified EHR solution, which will provide a holistic view of each patient regardless of which facility at which they present, or what services they need, support standardized and evidence-based care delivery practices across the continuum of care, provide cost-efficient, safe, and effective care, standards-based practices and processes, while enabling research to develop the most effective future care.

Monitoring Report/Program Review & follow-up:

The contracts will be monitored in accordance with all applicable Departmental procedures.

Nondiscrimination and Cultural Competency:

The Contractor will comply with Department policies and procedures related to cultural competency and nondiscrimination as applicable.

Other Significant Issues:

Gartner is an information technology research and advisory company, delivering technology-related advice and consultation to guide organizations in making information technology decisions. Gartner's clients include corporations and government agencies, high-tech and telecom enterprises, and professional services firms, totaling approximately 10,000 distinct enterprises worldwide.

Listing of Board of Directors, Owners of 10% or More of the Firm, and Executive Director:

Gartner is a publically held company.
Members of the Board of Directors are as follows:

<table>
<thead>
<tr>
<th>James C. Smith, Chairman of the Board</th>
<th>William O. Grabe</th>
</tr>
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<tbody>
<tr>
<td>Stephen G. Pagliuca</td>
<td>Anne Sutherland Fuchs</td>
</tr>
<tr>
<td>Karen E. Dykstra</td>
<td>Michael J. Bingle</td>
</tr>
<tr>
<td>Raul E. Cesan</td>
<td>Gene Hall, Chief Executive Director</td>
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Recommendations:

The Department recommends approval of this contract.